



## Customer Case Study: Streamlining Industrial Services Company Security: Zero Additional Spend

**Size:**

580 employees

**Vertical:**

Industrial Services  
Company

**Location:**

US

**CHALLENGE:**

A large industrial services company in Georgia faced a common cybersecurity dilemma - they had numerous cyber technologies in place but lacked confidence in their true level of protection. Over time, they kept adding new technologies to their existing stack, all promising increased security and peace of mind.

After conducting an audit, the CIO and his team discovered they were not only paying for redundant technologies but also investing in unused ones. Furthermore, the IT team spent more than half their time responding to alerts and ensuring system functionality.

Realizing the need for a comprehensive change, they sought a solution that would deliver effective technology and expert management. A local partner recommended contacting SolCyber.

**SOLUTION:**

SolCyber's Foundational Coverage offered the ideal solution, providing a curated technology stack and a 24/7 SOC team that handled monitoring, management, and remediation. The curated tech stack covered all aspects of security, including endpoint detection and response (EDR), advanced email protection, practical vulnerability management, and regular ransomware assessments for employees - ticking every box for the customer.

**OUTCOME:**

Partnering with SolCyber swiftly addressed the customer's uncertainties, all without increasing their budget. A cost comparison revealed that implementing SolCyber was not only more cost-effective but also delivered far more value. They were able to replace ineffective and unused technologies with enterprise-grade tools and access 24/7 SOC services - all with zero additional spending.